



GOVERNMENT ENGINEERING COLLEGE, IDUKKI

Career Guidance and Placement Cell

REQUEST FOR FINANCIAL QUOTATION – THREE- DAY ADVANCED PLACEMENT READINESS TRAINING PROGRAMME

QUOTATION NOTICE

28/08/2026

The Career Guidance and Placement Cell (CGPC), Government Engineering College, Idukki, invites financial quotations from reputed and experienced placement training organizations/firms for conducting an Advanced Placement Readiness Training Programme for the current final-year B. Tech. students of Government Engineering College, Idukki.

1. Programme Details

Programme:	Three-Day Advanced Placement Readiness Training Programme
Target Group:	Current Final-Year B. Tech. Students
Total Student Strength:	345 students
Number of Batches:	Exactly 5 parallel batches (~70 students per batch)
Branches:	CSE, IT, ECE, EEE and ME
Dates:	9, 10 and 11 September 2026 (Same dates for all batches)
Mode:	Offline, at Government Engineering College, Idukki
Duration:	Three days
Training Hours:	18 hours per batch (6 sessions of 3 hours each)
Daily Schedule:	

- Session I: 9:30 AM – 12:30 PM
- Session II: 1:30 PM – 4:30 PM

The training agency shall deploy an adequate number of qualified trainers/resource persons/facilitators to conduct the programme effectively for all five batches and shall clearly indicate the proposed trainer/facilitator deployment plan in the quotation.

2. Background and Objective

The students of the present final-year batch have already undergone fundamental

placement-oriented training during previous semesters. This programme provides advanced, application-oriented placement readiness training emphasizing speed problem-solving, behavioral readiness, simulated recruitment evaluations, and actionable performance improvement.

The programme shall not be limited to basic classroom instruction and shall incorporate interactive activities, practice exercises, assessments, simulations and performance feedback. Technical/domain-specific placement training is outside the scope of this programme and will be taken up separately in a subsequent phase.

3. Scope of Training

The curriculum comprises six core 3-hour modular sessions (Session A through Session F), which shall be mandatorily covered. The training agency may determine the sequence and scheduling of the sessions and may interchange the sessions as appropriate, in consultation with the CGPC, based on trainer deployment, batch requirements and the overall training methodology. ***The content indicated under each session is illustrative and not exhaustive. The training agency may include additional relevant topics, activities and exercises within the scope of the respective session.***

A. Advanced Quantitative Aptitude & Speed Problem-Solving

- Core Topics: High-frequency recruitment arithmetic including Percentages, Profit & Loss, Time & Work, Pipes & Cisterns, Ratio-Proportion, Permutations & Combinations, and Probability.
- Speed Math & Data Interpretation: Vedic arithmetic, approximation shortcuts, unit digit analysis, and rapid table/graph breakdown techniques.
- Test Strategy: Option-elimination tactics, speed-accuracy optimization, and company-specific quantitative problem sets.
- Deliverable: Mastery of speed-solving techniques and reduction of average solving time per question in screening rounds.

B. Logical & Analytical Reasoning + Timed Practice Drill

- Reasoning Modules: Analytical puzzles, linear and circular seating arrangements, syllogisms, coding-decoding, blood relations, and data sufficiency.
- Timed Diagnostic Drill: 20-question mixed high-frequency placement assessment conducted under strict exam conditions.
- Strategy & Analysis: Instant score debrief, negative-marking trap identification, question filtering, and time management tactics.

- Deliverable: Ability to rapidly filter high-accuracy questions and avoid common reasoning traps under timed pressure.

The session shall include practical/timed assessment activities, wherever appropriate, to provide students with experience in handling placement-oriented tests under time constraints.

C. Advanced Verbal Ability & Professional Articulation

- Verbal Screening: Sentence correction, reading comprehension skimming tactics, contextual vocabulary, and error detection.
- Articulation Frameworks: Structuring professional responses using PREP (Point, Reason, Example, Point) and STAR (Situation, Task, Action, Result) methodologies.
- Interactive Spoken Drills: Small-group articulation exercises and Just-A-Minute (JAM) practice sessions across the batch.
- Deliverable: Elimination of grammatical/syntactical errors in online verbal rounds and structured, confident spoken articulation.

D. Group Discussion Mastery & Fishbowl Practice Rounds

- Strategy & Frameworks: GD dynamics, topic classification (factual vs. abstract), PESTLE/SPELT structured thinking, entry/exit tactics, and handling dominant participants.
- Fishbowl Simulations: Four structured rounds (12 active inner-circle participants per round) evaluated by outer-circle peers using standardized rubric sheets.
- Debrief & Evaluation: Immediate trainer feedback on active listening, body language, constructive intervention, and leadership traits.
- Deliverable: Hands-on participation in simulated GDs with structured individual evaluation and moderating competence.

The session shall include practical GD exercises with meaningful participation and structured feedback.

E. Advanced HR Readiness, Behavioral Models & Digital Profiles

- HR Question Mastery: Structuring "Tell me about yourself", framing career/academic gaps, addressing weaknesses, and answering situational/behavioral prompts.
- Digital Profile Showcase: LinkedIn profile optimization (keywords, headline formulas, recruiter networking etiquette) and engineering portfolio/GitHub repository presentation.
- Live Mock Interviews: Hot-seat mock HR interviews for 6–8 representative

students conducted before the batch with real-time feedback and analysis.

- Deliverable: Polished personal elevator pitch, optimized professional online presence (LinkedIn/GitHub), and behavioral interview readiness.

F. Company Playbooks, Coding Roadmaps & Placement Simulation Drills

The programme shall include a realistic mock recruitment/placement simulation designed to provide students with practical exposure to the stages of a typical recruitment process. The simulation may incorporate appropriate stages such as:

- Recruiter Playbooks: Hiring patterns, test blueprints, and selection stages of major IT (TCS NQT, Infosys, Cognizant, Accenture) and Core engineering recruiters.
- Self-Prep Coding Roadmaps: Curated top-50 high-frequency algorithmic pattern guide (LeetCode/HackerRank roadmap) and core domain interview preparation tips.
- Stress Drills & Debrief: Rapid-fire stress Q&A, crisis handling drills across the batch, open Q&A clinic, takeaway material distribution, and overall batch debrief.
- Deliverable: Clear, actionable recruitment roadmaps, technical self-study plans, and realistic placement simulation readiness.

The training agency shall adopt an appropriately structured methodology considering the total strength of 345 students in five batches and shall ensure meaningful participation and evaluation of students. The agency shall provide appropriate performance-based feedback to students based on their participation in the assessment, GD, interview and/or simulation activities, as applicable.

4. Training Methodology

- Training shall be conducted in offline mode at the Government Engineering College, Idukki campus.
- The training agency shall adopt an interactive, activity-based and practice-oriented approach with active student participation.
- The programme shall have a substantial emphasis on hands-on exercises, timed assessments, simulations and practical activities, rather than lecture-only delivery.
- The training agency shall provide a detailed session-wise training schedule before commencement of the programme.
- The training shall be conducted separately for each of the five batches. The batches shall not be combined, merged or clubbed for any session for the purpose of reducing trainer/resource-person deployment.
- The selected training agency shall deploy a minimum of five qualified

trainers/resource persons simultaneously, with at least one dedicated trainer for each batch, throughout the programme.

- Additional facilitators/panel members shall be deployed wherever required for effective conduct and evaluation of group discussions, mock interviews and placement simulations.
- The agency shall ensure adequate trainer/facilitator support throughout the programme to enable meaningful participation and effective conduct of activities for all 345 students simultaneously.

5. Mandatory Student Handout Deliverables

- The selected agency must provide digital/printed reference takeaway materials to all participating students and CGPC, including:
- Speed-math shortcut handbooks and quantitative formula sheets.
- Step-by-step LinkedIn profile and GitHub/project portfolio optimization checklists.
- Curated top-50 high-frequency algorithmic pattern roadmap (LeetCode/HackerRank guide).
- Placement guide covering selection patterns of major IT and Core engineering recruiters.

6. Assessment and Deliverables

The selected training agency shall:

- Conduct placement-oriented assessments/practice tests, including timed assessment activities, as part of the programme.
- Provide evaluation/feedback based on student performance wherever applicable.
- Monitor student attendance jointly with the college.
- Provide relevant training materials, practice questions, assessment materials and reference resources required for the programme.
- Submit a comprehensive training completion report covering all five batches after completion of the programme.
- Include details of sessions conducted, student participation, assessments conducted, major observations and overall feedback/performance.
- Provide recommendations, wherever applicable, regarding areas requiring further placement preparation.

7. Trainer/Agency Profile

The quotation shall include:

1. Profile of the training organization/firm
2. Details and profiles of the proposed trainers/resource persons
3. Relevant experience in placement training for engineering students
4. Experience in conducting large-scale placement/employability programmes
5. Details of major institutional/college clients served
6. Details of similar programmes conducted, preferably for engineering colleges/institutions
7. Proposed trainer-to-student/facilitator arrangement for the present programme
8. Proposed session-wise training methodology and trainer/facilitator deployment plan for all five batches.
9. Detailed session-wise training plan with topics

Preference may be given to agencies with demonstrable experience in conducting large-scale, interactive placement-readiness programmes for engineering students.

8. Terms and Conditions

- The training shall be conducted in offline mode at Government Engineering College, Idukki.
- The programme shall be conducted on 9, 10 and 11 September 2026.
- Any change in the schedule shall be subject to prior approval of the college.
- The basic infrastructure required for conducting the training programme will be provided by GEC Idukki, subject to availability.
- The selected agency shall coordinate with the CGPC/college authorities regarding the detailed schedule and logistical requirements.
- The selected agency shall ensure that the programme is conducted by the trainers whose profiles are submitted with the quotation, subject to approval by the college.
- The college reserves the right to accept or reject any quotation, in full or in part, without assigning any reason.
- The selected agency shall ensure that all six sessions are delivered for the full approved duration of three hours each. Sessions shall not be skipped, substantially compressed or concluded prematurely without prior approval of the college.
- The agency shall provide comprehensive digital/printed reference takeaway materials to all participating students and to CGPC.
- The college reserves the right to seek clarification or additional information from the participating agencies, wherever required.
- The final selection of the training agency shall be made by the CGPC team based on an overall assessment of relevant factors, including the financial

quotation, proposed training methodology and plan, experience and credentials of the agency/trainers, and feedback/references from previous client institutions/organizations, as applicable. The selection shall not be based solely on any single criterion, including the lowest financial quotation. The CGPC team shall have the discretion to evaluate, compare, seek clarifications from and select the most suitable agency for the proposed programme, in accordance with the applicable rules and procedures.

- The college reserves the right to require replacement of any proposed trainer/resource person whose profile or performance is not found suitable for the programme, subject to mutual consultation with the selected agency.

9. Payment Terms

- No advance payment shall be made for the programme.
- 100% payment shall be released after satisfactory completion of the entire programme and submission of the required training completion report and other deliverables.
- Payment shall be made subject to applicable statutory deductions.
- If the agreed programme cannot be completed due to unforeseen circumstances/force majeure, the matter shall be discussed with the selected agency and an appropriate decision regarding the payment shall be taken by the college as per applicable rules.

10. Financial Quotation

- The quotation shall indicate a consolidated amount for the entire programme covering all 345 students in five batches.
- The quoted amount shall include all expenses associated with the training, including trainer/resource-person charges, travel, accommodation, training materials and other incidental expenses, if any.
- The quotation shall clearly indicate the basic amount, applicable GST rate and GST amount, and the total amount inclusive of GST.
- TDS and other statutory deductions, as applicable, shall be made at source.
- The quoted rates shall remain firm up to December 2026.
- No additional charges shall be entertained beyond the consolidated quoted amount unless specifically approved by the competent authority.
- The quotation shall be accompanied by the items listed in section (7), profile of the training agency, profiles of the proposed trainers/resource persons, relevant experience, details of institutional clients served, proposed session-wise training methodology and trainer/facilitator deployment plan for all five batches and detailed session-wise training plan with topics.

11. Submission of Quotations

Sealed physical quotations or password-protected electronic submissions clearly marked “QUOTATION FOR THREE-DAY ADVANCED PLACEMENT READINESS TRAINING PROGRAMME – SEPTEMBER 2026” must be submitted to:

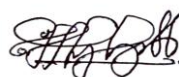
The Placement Officer

Career Guidance and Placement Cell
Government Engineering College, Idukki
Painavu P.O., Idukki, Kerala – 685603

Electronic Submission Guidelines: Email submissions must be sent as a password-protected ZIP file to placements@gecidukki.ac.in. To ensure bid confidentiality, the access password must be sent via a separate email to the same address strictly between the submission deadline (5:00 PM) and the quotation opening time (6:00 PM) on 01/09/2026.

Last date and time for receipt of quotations: 01/09/2026, Tuesday, 5 PM

Date and time of opening of quotations: 01/09/2026, Tuesday, 6 PM



Prof. Jinesh Jose
Placement Officer
Government Engineering College,
Idukki